

Zip Code 78957

Residential Statistics



September 2021

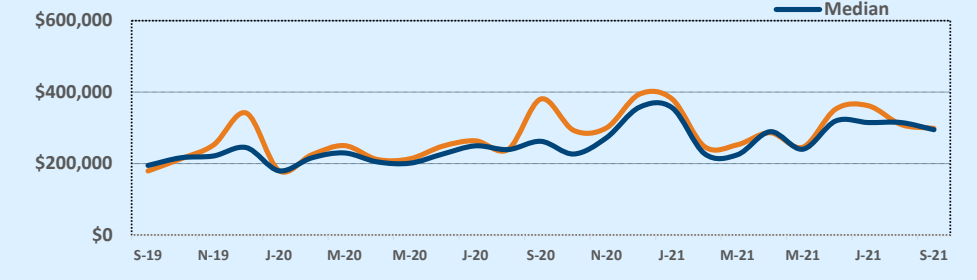
| Listings | This Month | | | Year-to-Date | | |
|---------------------|-------------|-------------|---------------|--------------|--------------|---------------|
| | Sep 2021 | Sep 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 11 | 17 | -35.3% | 116 | 91 | +27.5% |
| Condo/TH Sales | -- | -- | -- | -- | -- | -- |
| Total Sales | 11 | 17 | -35.3% | 116 | 91 | +27.5% |
| New Homes Only | -- | 1 | -- | 10 | 6 | +66.7% |
| Resale Only | 11 | 16 | -31.3% | 106 | 85 | +24.7% |
| Sales Volume | \$3,285,600 | \$6,476,920 | -49.3% | \$35,753,925 | \$23,551,222 | +51.8% |
| New Listings | -- | -- | -- | -- | -- | -- |
| Pending | 4 | 13 | -69.2% | 6 | 96 | -93.8% |
| Withdrawn | 2 | 3 | -33.3% | 9 | 22 | -59.1% |
| Expired | -- | -- | -- | 4 | 14 | -71.4% |
| Months of Inventory | 1.5 | 1.1 | +30.1% | N/A | N/A | -- |

| Price Range | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|-----------|--------------|------------|-----------|
| | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | -- | 1 | 96 | 9 | 14 | 55 |
| \$150,000- \$199,999 | 1 | 1 | 6 | 15 | 13 | 28 |
| \$200,000- \$249,999 | -- | -- | -- | 20 | 22 | 25 |
| \$250,000- \$299,999 | 4 | 4 | 16 | 24 | 15 | 29 |
| \$300,000- \$349,999 | 3 | 1 | 5 | 16 | 19 | 16 |
| \$350,000- \$399,999 | -- | 2 | 11 | 12 | 11 | 25 |
| \$400,000- \$449,999 | 1 | 2 | 2 | 8 | 7 | 17 |
| \$450,000- \$499,999 | 1 | -- | -- | 5 | 4 | 8 |
| \$500,000- \$549,999 | 1 | -- | -- | 1 | 2 | 49 |
| \$550,000- \$599,999 | 2 | -- | -- | 3 | 2 | 5 |
| \$600,000- \$699,999 | -- | -- | -- | 4 | 3 | 12 |
| \$700,000- \$799,999 | -- | -- | -- | 4 | -- | -- |
| \$800,000- \$899,999 | -- | -- | -- | 2 | 2 | 49 |
| \$900,000- \$999,999 | -- | -- | -- | -- | 2 | 12 |
| \$1M - \$1.99M | -- | -- | -- | 2 | -- | -- |
| \$2M - \$2.99M | -- | -- | -- | -- | -- | -- |
| \$3M+ | 1 | -- | -- | 1 | -- | -- |
| Totals | 14 | 11 | 18 | 126 | 116 | 27 |

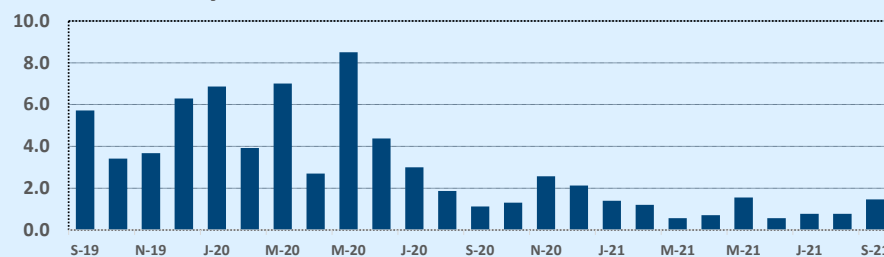
| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Sep 2021 | Sep 2020 | Change | 2021 | 2020 | Change |
| List Price | \$289,200 | \$396,088 | -27.0% | \$312,796 | \$266,920 | +17.2% |
| List Price/SqFt | \$174 | \$211 | -17.7% | \$190 | \$151 | +25.8% |
| Sold Price | \$298,691 | \$380,995 | -21.6% | \$308,223 | \$258,805 | +19.1% |
| Sold Price/SqFt | \$179 | \$203 | -11.8% | \$187 | \$146 | +28.6% |
| Sold Price / Orig LP | 101.4% | 94.8% | +6.9% | 98.1% | 93.6% | +4.8% |
| Days on Market | 18 | 78 | -77.0% | 27 | 67 | -59.7% |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Sep 2021 | Sep 2020 | Change | 2021 | 2020 | Change |
| List Price | \$289,900 | \$279,900 | +3.6% | \$284,750 | \$241,900 | +17.7% |
| List Price/SqFt | \$167 | \$150 | +11.6% | \$171 | \$133 | +28.3% |
| Sold Price | \$295,000 | \$262,500 | +12.4% | \$286,000 | \$232,300 | +23.1% |
| Sold Price/SqFt | \$169 | \$144 | +17.5% | \$175 | \$132 | +32.1% |
| Sold Price / Orig LP | 100.0% | 97.0% | +3.1% | 99.5% | 96.0% | +3.6% |
| Days on Market | 6 | 49 | -87.8% | 12 | 42 | -71.4% |

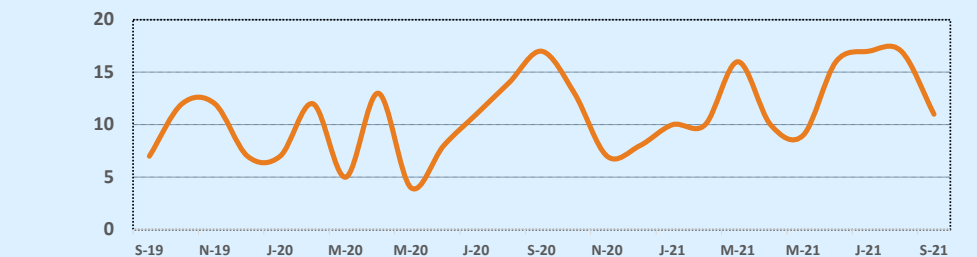
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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